

# ATLANTA'S TOP 20 OFFICE FURNITURE DEALERS

Ranked by commercial sales volume in Atlanta

Rank		Company	2006 Atlanta commercial sales volume	Number of Atlanta locations	Total square feet of Atlanta showroom space	Number of full-time Atlanta employees / Outside salespeople	Primary lines sold	Partial listing of specialty services	Chief Atlanta officer(s)	Year est. in Atlanta
This year	Last year									
<b>1.</b>	(1)	<b>Carithers-Wallace-Courtenay LLC<sup>A</sup></b> 4343 Northeast Expressway (770) 493-8200 Atlanta, Ga. 30340 www.c-w-c.com	\$80,600,000	2	38,000	135 37	Herman Miller, Kimball Office, Geiger, Meridian, National, Global, Evolve, OFS, First Office, SitOnIt, DIRTT, HBF, Bernhardt	space planning, project management, installation, storage, repair, cleaning, asset management	Paul Conley, Cindy Butler, Scott Marshall, Dave Randolph, Hal Brandon	1929
<b>2.</b>	(3)	<b>DeKalb Office Environments Inc.</b> 1320 Ridgeland Parkway (770) 360-0200 Alpharetta, Ga. 30004 www.dekalboffice.com	\$42,579,000	1	25,000	96 21	Steelcase, Brayton, Details, Vecta, Metro, Gunlocke, Nemschoff, Paoli	space planning, design, project management, asset management, installation, repair, reconfiguration, refurbishment	John R. Rasper	1952
<b>3.</b>	(2)	<b>Corporate Environments<sup>A</sup></b> 1636 Northeast Expressway (404) 679-8999 Atlanta, Ga. 30329 www.ceofga.com	\$42,531,748	2	35,306	63 23	Knoll, National, Global/Evolve, Bernhardt, HBF, Gunlocke, Harter, SitOnIt, OFS, DIRTT, Decca, Keilhauer, Krug	office furniture, raised flooring and moveable walls, project management, space planning, installation services	Karen Hughes, Gayle Driskell	1986
<b>4.</b>	(NR)	<b>Ivan Allen Workspace LLC</b> 730 Peachtree St., Suite 200 (404) 760-8700 Atlanta, Ga. 30308 www.ivanallen.com	\$23,750,000	2	20,000	56 8	Allsteel, Brayton, Metro, Vecta	project management, space planning, installation, asset management	Louise R. Allen	1902
<b>5.</b>	(4)	<b>Office Images Inc.<sup>A</sup></b> 1515 Holcomb Woods Parkway (770) 641-2640 Roswell, Ga. 30076 www.officeimagesinc.com	\$19,600,000	1	45,000	45 12	Haworth, Paoli, Indiana Desk, HBF	design, project management, installation, moveable walls, raised flooring, sound masking	Paul F. Lombardi	1985
<b>6.</b>	(5)	<b>NFL Officeworks</b> 151 14th St., Suite 102 (404) 872-7280 Atlanta, Ga. 30318 www.nflinc.com	\$14,700,000	2	35,000	55 11	Allsteel, HON, remanufactured Herman Miller, Gunlocke, Global, Rudnick	space planning, project management, warehousing, installation, refurbishment, trade-in, rental	Rick Robillard	1992
<b>7.</b>	(7)	<b>GSI Office Environments</b> 3145 Avalon Ridge Place, Suite 150 Norcross, Ga. 30071 (678) 527-1050 www.gsi-executes.com	\$10,100,725	1	6,000	14 7	Allsteel, Gunlocke, remanufactured Steelcase	network cabling, design specification, asset management	Brenden P O'Neil	1969
<b>8.</b>	(6)	<b>Office Furniture Expo</b> 5385 Buford Highway N.E. (770) 455-0440 Doraville, Ga. 30340 www.ofexpo.com	\$9,110,000	1	100,000	35 11	HON, Paoli, Global, DMI, Hooker, La-Z-Boy, Sligh, Kathy Ireland	space planning and office design, in-stock inventory, delivery, installation and repair, commercial and home office furniture, accessories	Aaron Altmann, Karl Altmann	1981
<b>9.</b>	(8) (tie)	<b>Interspace Office Furniture Inc.</b> 1625 Cobb Parkway (770) 988-0091 Marietta, Ga. 30060 www.interspaceoffice.com	\$9,000,000	3	20,000	27 7	remanufactured and pre-owned Herman Miller, Steelcase, Haworth Panel Systems, La-Z-Boy, Global, Paoli, Lacasse	new, pre-owned and installation	Steve Laughman	1978
<b>(tie)</b>	(13)	<b>OM Workspace, a division of OfficeMax Inc.</b> 4800 Highlands Parkway (770) 437-8700 Smyrna, Ga. 30082 www.omworkspace.com	\$9,000,000	1	3,000	25 6	Teknion, HON, National, Global, Paoli, Lacasse, Izzy	installation, service, design, space planning, project management, asset management, leasing	Phil Wodecki	1995
<b>(tie)</b>	(8) (tie)	<b>Sheffield Office Products Inc.</b> 3400-B Corporate Way (770) 623-4452 Duluth, Ga. 30096 www.sheffieldop.com	\$9,000,000	1	NA	28 10	HON, Paoli, Whitehall, Abco, Fireking, Fulmarque, Bretford, Indiana Desk, Taylor Seating, Royal Seating	space planning, installation, project management, office design, delivery	James H. Sheffield, Jo Young	1989
<b>12.</b>	(11)	<b>Corporate Express<sup>A</sup></b> 3719 North Peachtree Road, Suite 250 Atlanta, Ga. 30341 (770) 454-0651 www.cebinteriors.com	\$8,500,000	2	5,000	200 49	Allsteel, HON, Global, National	design, space planning, project management, installation, in-stock inventory, reconfiguration services	John Michael	1995
<b>13.</b>	(NR)	<b>Atlantic Business Systems Inc.</b> 2000 Newpoint Parkway, Suite 100 Lawrenceville, Ga. 30043 (678) 249-1000 www.absfurniture.com	\$8,385,000	1	6,000	28 6	Haworth, Krug	installation, design, project management	Craig Matakis	1991
<b>14.</b>	(10)	<b>Business Environments Corp.</b> 11390 Old Roswell Road, Suite 114 Alpharetta, Ga. 30004 (770) 667-3338 www.becusacorp.com	\$7,832,340	2	12,000	23 12	AIS, Kimball National, Global, Krug, Lacasse, United Chair, OFS	installation, reconfiguration, warehousing, move and relocate, refinish, project management	Ken Morris, Ken Scott	1999
<b>15.</b>	(14)	<b>Aaron's Corporate Furnishings</b> 309 East Paces Ferry Road N.E. Atlanta, Ga. 30305 (678) 402-3300 www.aaronscorporatefurnishings.com	\$2,811,225	3	27,300	32 5	Evolve, Global, Indiana, Woodhaven, Mayline, SitOnIt, La-Z-Boy, Groupe Lacasse, Office Star	installation, space planning, quick ship products, project management, rental, leasing and sales	Eduardo Quinones	1955
<b>16.</b>	(15)	<b>Facility Solutions LLC<sup>A</sup></b> 5155 Peachtree Parkway, Building 300, Suite 3250 Norcross, Ga. 30092 (770) 209-9224	\$2,800,000	1	20,000	6 3	Trendway, Paoli, Jofco, InScape, HBF, Bernhardt	design/planning, move and asset management, installation, project management, furniture inventory	Elizabeth Sessions, John Beasley, Lamar Wakefield	1998
<b>17.</b>	(NR)	<b>National Business Furniture LLC</b> 1819 Peachtree Road N.E., Suite 520 Atlanta, Ga. 30309 (800) 558-1010 www.nationalbusinessfurniture.com	\$2,318,300	1	2,000	14 2	Lesro, High Point, Martin, Maxon	commercial design services	Dudley deGive	1981
<b>18.</b>	(NR)	<b>Office Trends USA<sup>A</sup></b> 857 Hickory Flat Highway (404) 978-2285 Canton, Ga. 30115 www.officetrendsusa.com	\$2,000,502	1	6,000	7 3	remanufactured Herman Miller, pre-owned workstations	space planning, procurement, logistics, installation and liquidations	Greg Morris	1998
<b>19.</b>	(NR)	<b>Workspace Authority LLC</b> 2689A McCollum Parkway (404) 978-2660 Canton, Ga. 30114 www.bestusedcubicles.com	\$2,000,075	3	40,000	6 4	Paoli, National, Global, remanufactured Herman Miller, Teknion, remanufactured Haworth, IFI	pre-owned/remanufactured cubicles, space planning, project management, relocation	Shane McBee	2006
<b>20.</b>	(NR)	<b>Alpha Business Interiors Inc.</b> 2133 Mountain Industrial Blvd. Tucker, Ga. 30084 (770) 934-2229 www.alpha-businessinteriors.com	\$1,442,791	1	16,000	10 2	Logiflex, Hyer, GF	design, move management, new and used furniture	Barry W. Filbey	1992

<sup>A</sup> Company submitted a statement of verification supporting figures.

NA - Not available or not applicable

NR - Not ranked or not relevant

Office Depot Inc. and Staples Inc. qualify for this list, but were unable to disclose furniture sales volume broken out by market.

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the size of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions on company letterhead to Patsy Conn, Research Director, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or e-mail pconn@bizjournals.com.